It takes a community

Children's Hearing & Speech Centre of BC Report to the Community Fiscal Period July 1, 2014—June 30, 2015

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"The decision to come to the Centre has been life changing."

WENDY, ALAN'S MOM

ALAN CATCHES UP

The Zhang family moved from Edmonton to Vancouver so Alan could attend Children's Hearing & Speech Centre of BC. Alan was three-years old at the time and had already received a cochlear implant. Still, he had no language. None. Considering a child begins to hear in the womb, Alan had lost valuable time. He needed intensive intervention. After two years at the Centre, Alan uses four-to five-word phrases and sentences that include a variety of words nouns, action and describing words. And because he is a very curious boy, he asks lots and lots of great questions.

A TIME TO CELEBRATE

Dear Friends of Children's Hearing & Speech Centre of BC,

Another year has come and gone. Another year of daily celebrations of all things large and small. A family with an infant connected with parents of a three-year-old, finding comfort and hope. A three-year-old heard a knock on the door and said, "Come in." Two friends in the Pre-Kindergarten class sang a perfect duet of "Mary Had a Little Lamb" at Request-a-rama. The Primary class concocted an adventure in the Canadian Tire Stores interpretive forest in our backyard. Every day brings a cause for celebration.

One hundred and twenty six children and families were helped by our continuum of programs and services in the past year. (More on this on p. 4 and 5.) Each number represents a child, a family, a community, a future. In the pages that follow we introduce you to Felix (p. 8) who transitioned to his neighbourhood hearing school in September, to Alice (p. 6) who can play the game 'What time is it Mrs. Wolf?' and other children who are at varying stages of learning to speak. Enjoy our stories. You will be inspired.

The year will be especially remembered for the two days we spent at the Centre with Dr. Carol Flexer. Dr. Flexer is to listening and spoken language education what Ford is to the automobile. Audiologists, speech-language pathologists, teachers and academics from across Canada and the U.S. joined our staff and parents to learn from this internationally acclaimed researcher and author. Dr. Flexer is renowned for her work, tying together brain development with listening and language skills. (More on this on p. 7.)

Initiatives like the Dr. Flexer event keep our staff at the forefront and help strengthen our community. We also remain fully engaged with the OPTION schools, an international consortium of private listening and spoken language schools.

If you were to ask the children to identify the year's highlight, we could guarantee a unanimous answer: the new playground! We couldn't agree more. Our friends at various Lower Mainland Canadian Tire dealerships, Canadian Tire Corporation, Habitat Systems, Tire Stewardship BC and a hundred volunteers unleashed their imagination, talent and resources to bring our children a fantastic sensory-based playground. (More on this on p. 9.)

For the second year in a row, the Centre was a beneficiary of The Hoop-Law Society's annual basketball tournament, organized by downtown and Lower Mainland lawyers and UBC law students. The Society directed a generous \$32,700 of the proceeds to the Centre's Speech and Language program. (More on this on p. 9.)

As for challenges, we have had some. They relate predominantly to securing government funding. In fiscal year 2014-2015, only 40 per cent of the Centre's funding came from government sources. More and more, we rely on the community to invest so children who are deaf and hard of hearing can learn to listen and speak.

We stand in awe of your support as a member of our community.

We move forward with gratitude for everyone—board, staff, volunteers, donors—who make it possible for children who are deaf and hard of hearing to learn to listen and speak. Their future is bright.

We thank you for your trust and continued support.

Looking forward,

Stephen O'Keefe President & Chair, Board of Directors

aset Weil

Janet Weil Principal & Executive Director







IN OUR CENTRE



First Words (birth to age 3): Parents learn to use daily routines to help their child reach their developmental milestones with an emphasis on listening and spoken language.

44 families served



Mother Goose Parent Child Program (birth to age 3): Families gather as a community for friendship and support. Children learn language through rhythm and rhyme, songs and stories in weekly sessions with family members.

• 10 families served



Pre-School (age 3): Learning continues in a more structured environment where children practice the language of play and social skills in our five-day-a-week developmental and cognitively-based Pre-School class.

7 children served

Pre-Kindergarten (age 4): The children get ready for Kindergarten with the help of specialized learning strategies to develop social pragmatics, listening, language and pre-academic skills.

9 children served



Kindergarten to Grade 3: Listening and spoken language learning continues into Kindergarten and the primary years. The programs follow the BC Ministry of Education standards and focus on academic excellence. The student-to-teacher ratio is low, ensuring that each child receives the attention he or she needs for a smooth transition into the mainstream.

• 10 children served



Distance Delivery: Children from across British Columbia are using our distance delivery practice to learn listening and spoken language through video-conference and in-person service delivery. In fiscal year 2014—2015 we launched Medeo, a new user-friendly, online platform that works much like skype and runs on both tethered and mobile devices.

13 children served



Itinerant Support: Our teachers of the deaf and hard of hearing support teachers and students in independent schools. These services are provided in-person to students in Greater Vancouver and through our distance learning program across BC. The level and kind of support provided to foster successful academic, social, and emotional progress is determined on a per-student basis through Grade 12.

68 children served

IN ONE YEAR



Morning Music: The children, staff and parents greet each day with a song. Music is the magic that helps a child remember language, develop natural and steady breath control for speech, and practice intonation patterns and the elements of speech (pitch, duration and volume) that result in intelligibility.

• 26 children served



Language Acceleration Program: All students who participate in Centre-based programs benefit from one-on-one sessions that focus on goals developed for each child's listening, language, cognition, speech and social skills.

• 26 children served

Speech and Language Program: More than 50 per cent of the children at the Centre have special needs in addition to their hearing loss that affect their ability to speak. Our speech and language pathologists address the child's individual needs in one-on-one pull-out sessions and work collaboratively with the Centre's professional staff and families.

26 children served



Audiology Services: For a child with hearing loss, the first step to learning spoken language is to hear with the help of technology, such as hearing aids, cochlear implants, bone conduction devices, sound-field and FM systems. Our onsite audiologist ensures children have appropriate and reliable amplification. This year we started dispensing hearing aids to children and adults.

• Services are available to all current and past students and families.



Occupational Therapy Program: Half of our newly identified children who are deaf and hard of hearing have learning needs in addition to their hearing loss, including poor attention, sensory and central auditory processing, balance and fine and gross motor challenges. Our Occupational Therapy Program addresses these needs. This early intervention is critical for a child to learn to listen and speak and ultimately to successfully integrate into a school with hearing peers.

• 8 children served



Before and After School Care: We are committed to supporting a family's decision to send their child to the Centre and are aware it is a constant challenge for working parents to ensure their child has arrived and is picked up on time. Family First is a core value of ours, and childcare is a way to support a parent's choice.

9 children served



"My husband and I believe listening and spoken language gives our daughter the greatest possibility for a full, inclusive life."

Andrea, Alice's mom

ALICE KNOWS WHAT TIME IT IS

The first time Andrea visited the Centre she saw-and heard-children who were deaf and hard of hearing play "What Time is it, Mrs. Wolf? She was "blown away." After the visit, Andrea brought baby Alice, who had a mild to moderate hearing loss, to the First Words Program and so began a wonderful journey. Today, Alice is in the Pre-School Program at the Centre. Andrea says, "I cannot tell you how many words Alice knows. She is the one playing "What Time is it, Mrs. Wolf?" Andrea says her daughter is a real chatterbox, a storyteller, a singer, and a dancer. She is outgoing and independent. You'd never know she has a hearing loss.

HIGHLIGHTS

Stronger ties with OPTION: The Centre is an active member of the OPTION Schools network. OPTION is an international, non-profit organization that advances excellence in listening and spoken language education by providing information and support to programs and school leaders. Member schools and programs, both individually and collectively, promote best-practices and educate the public, professionals, and policy makers as to what is possible for children who are deaf and hard of hearing in the 21st century. For the last five years, Children's Hearing & Speech Centre of BC has participated in a global data collection study that monitors language development of children in listening and spoken language schools. In 2015 our Executive Director and Principal participated as a member of the OPTION Schools communications committee and represented the Centre at the organization's Annual General Meeting in Sacramento, California.

Option schools in Canada



Children's Hearing & Speech Centre of BC Ecole Oraliste Quebec Oral School for Deaf Children Montreal, Quebec Montreal Oral School

Vancouver, BC Westmount, Quebec

Carol Flexer's Visit: For a remarkable two days, parents and staff members, as well as partners and professionals from across western Canada and the United States, came together at the Centre to learn from Dr. Carol Flexer. Dr. Flexer spoke about the ears being the doorways to the brain, where language development takes place. When the doorway-that is blocked by hearing loss or inappropriate amplification—is opened with state-of-the-art technology and specialized learning strategies, the brain is able to access the sounds of life.



The Ear

"We found care, love, respect, support and expertise. I can relax knowing my children are well cared for." **CRYSTAL, BRONSON & AVA'S MOM**

7

"Everything Felix needed for a strong start...we found at the Centre."

APPLE, FELIX'S MOM

FELIX LEAVES THE NEST

The Centre's goal is to ensure that the children in their programs are ready for general education schools. The process begins right from the beginning and is embedded in all the work that happens. After six years at the Centre, Felix has left the nest. This fall, he started Grade 1 at Jessie Wowk Elementary and he is doing great in his neighbourhood hearing school. "He is shy, but confident...He is the student who walks up to the teacher every day and says, 'Good morning.' We came to the Centre so Felix could learn to speak, and he learned to speak! What's more, he got an excellent foundation for life," says Apple, Felix's mom. "He is ahead academically, he is focused, and confident." He is soaring.



THE YEAR IN PICTURES



Hoop-Law: For the second year in a row, the Centre was a beneficiary of The Hoop-Law Society's annual basketball tournament. We received \$32,000 to support our Speech and Language program.



A New Playground: Canadian Tire Corporation, Lower Mainland Canadian Tire dealerships, Habitat Systems, Tire Stewardship BC, and volunteers unleashed their imagination, talent, and resources to bring us a most remarkable playground. The team turned our under-used play area into a new fresh wonderland of discovery with zones for climbing, music, hockey, forest adventures, and gardening. The donated playground cost \$128,759.



Dr. Craig Brod: We offer parent support in relationship issues relating to stress, including life demands, dealing with hearing loss, differences in child rearing practices and fears about acquiring language and the child's future.



Rotary Hearing Foundation: Individuals biked 120 km from Burnaby to Harrison Hot Springs in the Rotary Club of Vancouver's Annual Bike-A-Thon. We received \$10,000 to support our Language Acceleration Program.



Beach Day: What could be better in the middle of a Vancouver winter than a trip to the beach. Our own little snowbirds went to the gym for fishing, swimming, beach volleyball and smoothies.



Spirit and Pizza Day. Everyone wears their school t-shirts. We have special activities and songs at morning music.



Chinese New Year celebration: One of our favorite annual celebrations. We all dressed in red, and cheered as we drove out the bad spirits, while the lion helped us welcome the Year of the sheep.

"The Centre is the best place in Canada for my child to improve her speech."

XIU, CHRISTINE'S MOM



FINANCES

We are pleased to report that fiscal period July 1, 2014 to June 30, 2015 was, overall, a financially successful year for Children's Hearing & Speech Centre of BC. This, however, does not mean the year was free of challenges. To achieve the results we made tough decisions and pursued new sources of funding.

On the expense side, we made strategic decisions with a view to reduce costs. Contracts were, for example, renegotiated in a creative and collaborative manner, resulting in a more streamlined and focused use of contracted services.

On the income side, we are happy to report the year marks one of the Centre's most successful fundraising years. In addition to the \$380,284 that we raised, we also received a \$100,070.21 legacy gift from the estate of Hilda Gregory, C.M., O.B.C. earmarked for the Hilda Gregory Bursary Fund forwarded to and managed by the Vancouver Foundation. We were also the recipient of a \$128,759 donation from Canadian Tire Corporation, Lower Mainland local Canadian Tire dealership and Tire Stewardship BC toward the rebuild of our playground. The playground funds are being amortized over a 10-year period. The increase in fundraising revenue is the result of a new strategy and team deployed over the past 18 months. We cannot overstate the need to continue to advance our work in this regard.

Looking forward, we are committed to balancing the budget, to raising funds and to using resources strategically to support the Centre's mission and further its vision.

As in the previous years, Children's Hearing & Speech Centre of BC's financial statements for the year starting on July 1, 2014 and ending on June 30, 2015 were audited by the independent chartered accountant firm Rolfe, Benson LLP. The following statements have been derived from the Centre's audited financials. If you would like more information about our fiscal activity or to view the statements, please contact the Centre at 604-437-0255.



Income Revenue

"The Centre has everything my child needs to blossom. It has given her confidence, hope, and joy." Hong, LIBBY'S MOM



STATEMENT OF FINANCIAL POSITION FOR THE YEAR ENDED JUNE 30, 2015

CURRENT ASSETS Cash Accounts receivable GST/HST recoverable Accrued interest receivable Prepaid expenses Prepaid rent - current portion Prepaid rent - to September 15, 2037 Property, equipment and intangible assets Total Assets	\$ 475,841 43,641 9,182 25,517 16,790 12,500 262,500 <u>1,941,382</u> 2,787,353
CURRENT LIABILITIES Accounts payable and accrued liabilities Government remittances Deferred contributions Ministry of Education, 2014-15 Special Needs Provincial Health Services Authority, Early Hearing Program Gaming Donations Audiology fees Deferred capital contributions (donations received for purchase of playground rebuild) Due to Children's Hearing & Speech Centre of BC Foundation	\$ 174,560 49,724 90,585 17,000 76,667 700 375 119,749 189,795
Net assets Invested in property, equipment and intangible assets Internally restricted capital replacement Unrestricted Total Liabilities	1,941,382 112,500 <u>14,316</u> <u>2,787,353</u>

STATEMENT OF OPERATIONS FOR THE FISCAL PERIOD JULY 1, 2014 - JUNE 30, 2015

DEVENILES

REVENUES	
Government funding	\$
Ministry of Children and Family Development	519,228
Ministry of Education	214,588
Provincial Health Services Authority	116,400
Gaming	111,100
Independent Schools Contracting	608,307
Tuition	112,880
General Fundraising	380,284
Income Distribution - Vancouver Foundation	33,709
Interest and other income	5,286
Total revenues	2,101,782
PROGRAM & OPERATING EXPENSES	
Salaries and employee benefits	1,618,230
Fundraising, marketing and communications, IT infrastructure	73,828
Utilities and janitorial	32,896
Education, audiology and supplies	42,288
Administration - office, meetings, memberships, postage,	33,003
bank charges, AGM and CARF	
Facility maintenance and repairs	23,757
Insurance	19,965
Car allowances	12,011
Accounting and legal	9,235
Professional development and travel	6,403
Amortization and rent	123,169
Loss on sale of property and equipment	2,533
Total program & operating costs	<u>1,997,318</u>

Surpluses of revenues over expenses for the year

🍌 11

104,464

A REMARKABLE DONOR COMMUNITY

It is easy to write a cheque, make an online donation or join our monthly giving program and not fully realize the impact of the gift. Your support changes lives. We hope the stories shared in this report show how your donation touches a life, a family, and a broader community. Your giving is providing a foundation for Alan (p. 2), Alice (p. 6) and Felix (p.8) to live full and inclusive lives. What a gift!

On behalf of the children, thank you.

On behalf of the board and staff, thank you for your trust and confidence.

Champion \$100,000—\$249,999 Estate of Hilda Gregory, C.M., O.B.C.

Benefactor \$50,000—\$99,999 Canadian Tire Corporation

Partner \$25,000-\$49,999

The 1988 Foundation Hoop-Law Society Marily Mearns Rockcliffe Estate Ltd. Tire Stewardship BC W. Garfield Weston Foundation The Wolrige Foundation

Supporter \$10,000-\$24,999

Buron Holdings Ltd. CKNW Orphans' Fund Connor, Clark & Lunn Foundation Feist Enterprises Ltd. Rotary Hearing Foundation Ward & Christa Saito George & Shirley Vallance





"The project has all the components for a Canadian Tire charitable undertaking. It involves children who face roadblocks and promotes physical activity, which in turn promotes learning." George Vallance, Canadian Tire Store Owner



YOUR SUPPORT CHANGES LIVES

Friend \$1,000—\$9,999

Amir & Yasmin Ahamed Ian & Cathy Aikenhead Anne Anson Anonymous Frederic Bastien & Sarah Boatman Dr. Craig Brod & Janet Weil **RBC** Foundation Canadian Tire Jumpstart Charities Canadian Tire #433 Canadian Tire #434 Canadian Tire #443 Canadian Tire #479 Canadian Tire #481 Canadian Tire #489 Canadian Tire #601 Canadian Tire #603 Canadian Tire #605 Canadian Tire #606

DONOR \$250-\$999

1021210 B.C. Ltd. Nicholas & Marian Allwork Anonymous **Demetrios & Krystie Babalos** John Beamish **Rick & Priscilla Brooks-Hill** Charles Chang & Margaret Liu Peter Choi & Eun Ji Oh Niko Chow Joanne Enns Nigel & Christine Evans **Richard & Loretta Evans** Garth & Coreen Geddes Steven Guan & Kelly Ye **Underhill Geomatics** Dr. Ivan & Laurie Gasoi Ning Hu

Canadian Tire #608 Canadian Tire #609 Canadian Tire #610 Canadian Tire #622 Canadian Tire #678 Ben Cherniavsky & Beth Harrop Edith Lando Charitable Foundation Fortune Sound Club Andrew & Betty Gray The Gudewill Family Gregory & Zena Henriguez The Hamber Foundation David & Jean Hackett Patty Juno Donald & Jeri Krogseth The Kaatza Foundation Gideon & Kari Leoganda Lloyd Carr-Harris Foundation

Margaret Helliwell Jun Jia & Apple Hang Joan Holmes Craig Jarvis **Gregory Jackson** Lia Kalchbrenner Myung Hoon Kang & Hyuna Oh Lions Club Burnaby Lougheed Cynthia Llewellyn Joan McConkev Dr. Jim & Gail Miller Ron & Margaret MacKenzie Harold Micay & Maureen Milledge Dean & Cory-Lea Neufeld Stephen O'Keefe & Ann-Marie Lum Clif & Janet Prowse Tony Ryan

John & Joanne McKitrick Georgina Manchon David & Joanne McDonald Michael & Brenda O'Keefe RBC Renfrew Branch Barbara Roche Raven Foundation Raymond James Foundation Doug Stadelman & Beth Hardy Ben & Camilla Sears Nick & Raf Sansalone Stantec Consulting Ltd. United Way Wajax Corporation Wen Yong Wang & Xiu Jun Chen

Michiel Roell & Judith Jordan Rebecca Rennison David Scott Balkar & Kulvinder Sahota Triple R Entertainment Peter & Loredana Udovicic Ed & Sharon Vernon Ken & Janet Werker Norman Wong & Patty Kwan Ryan Wang & Carol Ruan Judi Wilson Fu Gen Zhang Huai Yu Zhou

Children's Hearing & Speech Centre of BC is a registered Canadian charity and issues tax receipts for all donations. Tax credits generated by donations can offset tax otherwise payable on up to 75 per cent of your net income in the year of the gift. Any unused tax credits may be carried forward and used to offset taxes over the following five years.

Every effort has been made to ensure accuracy of our donor lists. Please notify Children's Hearing & Speech Centre of BC if an omission has occurred.



HONOURING AND REMEMBERING

To the individuals who have honoured a loved one by supporting the children at the Centre, thank you.

Gifts received in Honour of....

- Erica Chang Kayden Chen Jordan Dumaresq Sarita Henriquez Sydney Huang Judith Jordan Lia Kalchbrenner Alice Manchon Libby Ma Carter Norgen
- Connor O'Keefe Michael & Brenda O'Keefe Angeline Ow Carmen Sauve Euan Sunley Matthew Udovicic Colvin Wong Samantha Wong

Gifts received in Memory of....

Daniel Asher Marie Francoise Berry Gail Cameron Cowan Hilda Gregory, C.M., O.B.C. Marie Lipa Jack E. Merrett Gretchen Palmer Jeannie Pearce Darlene Prymak

WAYS OF GIVING Bequest in Your Will

A bequest is a direction in your will that a certain sum of money, a particular financial asset, or a portion of the estate is to be given to Children's Hearing & Speech Centre of BC. A bequest made to the Centre generates a tax credit that offsets the tax otherwise payable on up to 100 per cent of your net income in the year of death. Unused credits can be carried back one year. These credits may result in significant income tax savings and increase your net estate.

Life Insurance

You can make Children's Hearing & Speech Centre of BC the beneficiary of an existing or new life insurance policy. Giving life insurance is a way of making a significant gift without depleting your estate. At the end of your lifetime, the policy proceeds will be paid by the insurance company directly to the Centre. Depending on how the policy is structured, you may receive a tax benefit during your lifetime or your estate will receive the benefit.

Publicly Traded Securities

Donating securities is an effective way to give. If you own publicly traded securities that have increased in value and you decide to sell them, 50 per cent of the capital gain is taxable. However, if you donate these securities "in kind" to Children's Hearing & Speech Centre of BC, no tax is payable on the capital gain. The resulting tax credit from the donation of the securities will reduce taxes payable on other income. Making a gift of publicly traded securities is easy to do.

RRSP/RRIF

You can name Children's Hearing & Speech Centre of BC as the direct beneficiary of the proceeds of your RRSP or RRIF, or you can make a gift of the proceeds from your RRSP or RRIF to the Centre in your will. The resulting tax credit may be used to offset the tax payable on the redemption of the proceeds of the retirement plan.



ΤΗΑΝΚ ΥΟυ ΤΟ

Children's Hearing & Speech Centre of BC's Board of Directors is comprised of strategic thinkers who are also community leaders. Under the board's leadership, the Board continues to focus on a future of sustainability.

Executive Committee

President & Chair, Stephen O'Keefe *Vice-President*, Scott MacKenzie *Treasurer*, Ben Cherniavsky *Secretary*, Avril Tysoe

Members

Dr. Matthew Dickson A.J. Gardner Frost Beth Hardy Ignatius Lee Margaret Liu Norman Wong

The team of professionals and support staff work collaboratively on behalf of the children and their families. Best practices are reflected in all aspects of the services delivered.

Lauren Adirim Patricia Eckles Tracey Elfring Joanne Enns Megan Feist Rita Francis Coreen Geddes Stacey Holloway Gillian Homan Ning Hu Beth Hume Judith Jordan Patty Juno Sandi Klein Joanna Kong Lisa Labere Michelle Milne Tara Morgan Kathleen Pompura Loretta Richardson Brenda Temple Helen Tuck Janet Weil Judi Wilson

Volunteers are part of the lifeblood of the organization. The adage says, many hands make light work. Our volunteers do just that. You'll find them helping in the classroom, planning events, raising funds, cooking, baking, and being our ambassadors in the community, spreading the word about the lifechanging work that goes on at Children's Hearing & Speech Centre of BC.

Maha Ali Dr. Craig Brod Rachael Chow Lower Mainland Canadian Tire stores' volunteers Xiu Chen Erica Chang Heather Clarkson Emily Deng Loretta Evans Annabeth Gachalian Courtney Gemmell Danella Guan Apple Hang Beckie Harcourt Felix Hang Barry Hildebrand

Derek Hong Ashley Irwine Sumeet Johal Emily Jung Do Min Jung Kim Catherine Kalchbrenner Uwe Kalchbrenner Min Jee Kim Patty Kwan Kimberly Lam Marieh Lewin Niki Leyland Brian Libunao Kathrvn Libunao Hong Li Hannah McConch Sydnie McDougall John McKitrick

Ariel Mo Emile Nollette Ron Paolella John Pike Clif Prowse **RBC** Renfrew Branch Employees Candvse Roberts Carol Ruan Maria Ruiz Edwin Ruiz Christa Saito Ward Saito David Scott Crystal Southby Amber Steward Daniella Sukorov Jonathan Udovicic

Loredana Udovicic Matthew Udovicic Peter Udovicic George Vallance Shirley Vallance Matthew Wang Kade Wong Colvin Wong Candy Yang Kelly Ye



Children who are deaf and hard of hearing are learning to listen and speak with confidence. Our team of professionals, board of directors, parents, donors and volunteers make that possible.



With gratitude and thanks Children's Hearing & Speech Centre of BC

Affiliations

Children's Hearing & Speech Centre of BC is an independent special needs school with certification through the BC Ministry of Education (Office of the Inspector of Independent Schools) and the Ministry of Children & Family Development (Provincial Deaf and Hard of Hearing Services).
Children's Hearing & Speech Centre First Words Program, Pre-School Program and Pre-Kindergarten program are CARF accredited.
Children's Hearing & Speech Centre of BC is licensed by Vancouver Coastal Health for Group Child Care, Preschool and multi-aged child care.
Children's Hearing & Speech Centre of BC is a member of: Option Schools International, the Federation of Independent School Associations (FISA), Council of Service Providers.

*We acknowledge the financial assistance of the Province of British Columbia.

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